

Online registration for campus placement drive of "Mindfire Solutions – Inside Sales Executive"

A brief about the Company:-

Mindfire Solutions is amongst the leading providers of Software & IT services encompassing development and delivery of complex projects for enhancing business growth of its customers. Mindfire has added value to more than 250 clients in US, Europe, Australia and Asia in the 16 years of its operation. The company has over 500+ people, spread across 2 Centers in India, which are equipped with ultra-modern facilities, and where Mindfireans strive round the clock for achieving customer delight. Mindfire understands and appreciates the fact that happy employees create better products and eventually create happy clients.

Please visit our website for more details www.mindfiresolutions.com

Eligibility Criteria: -

- B.Sc, BA, B.Com, MA, M.Sc & M.Com 2019 Pass out – Any specialization
- Strong verbal and written skills in English
- Good listening skills to gather and comprehend customer requirements
- Excellent convincing and selling skills
- Self-driven and ability to work independently
- Ability to grasp IT concepts; background in IT NOT mandatory

Job Description:-

- Fix Appointments, through B2B Outbound calling, with identified prospects across multiple geographies with special focus on North America
- Should do basic research on the background of the prospects before calling
- Should be able to handle initial customer interactions, understand needs, do first level pitches
- Generate qualified business leads/appointments on a consistent basis
- Work closely with Sales and Marketing for required synergy
- Follow-up with prospects based on need
- Develop new prospects through social media, networking, referrals
- Willingness to work in night-shifts (US Timings)

Compensation: - CTC for the selected candidates will be INR 15,000 per month.

Registration Link & for more details: (Register on or before 28th January 2019 by 03:00 pm)

<https://goo.gl/forms/LQkyrS2iml60qVt22>

The date of the event will communicate shortly.
Placement Cell, Ravenshaw University

P. Desai
25.1.19
Placement Coordinator
Ravenshaw University
Cuttack

Memo No 234 Dt 25.1.19

Copy to All Notice Board/ All Hostel Notice Board/ Heads, Co-ordinators & Placement Advisors of IMBA & MBA Department/ Director Placement / COF / DSW / CCD Office / Office of the Registrar / OS / OIC system with a request to upload in the University Website/ Steno to Vice Chancellor for information.

P. Desai
25.1.19
Placement Coordinator
Ravenshaw University
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