



Ravenshaw University
Cuttack
NOTICE

No 485 Dt 07-02-19

This is for information of all the students that a placement drive for **Kotak Mahindra Bank Limited** will be organised on **16th February 2019** at **10.30 am** in the **Annex -II**, Ravenshaw Convention Centre. Interested students are required to register their names in the below mentioned link on or before **11th February 2019** by 3 PM.

Registration Link:

<https://goo.gl/forms/TwH9LoCEDvZeZTAI2>

Brief Company Profile:

Kotak Mahindra Bank is an Indian private sector bank headquartered in Mumbai, Maharashtra, India. In February 2003, Reserve Bank of India (RBI) issued the licence to Kotak Mahindra Finance Ltd., the group's flagship company, to carry on banking business. It offers a wide range of banking products and financial services for corporate and retail customers through a variety of delivery channels and specialized subsidiaries in the areas of personal finance, investment banking, general insurance, life insurance, and wealth management. Kotak Mahindra Bank has a network of 1,369 branches across 689 locations and 2,163 ATMs in the country (as of 31 March 2017). In 2018, it is the second largest private bank in India by market capitalization after HDFC Bank.

Job Profile:

Department	Retail Liabilities Rural Branches - Sales
Location	Across Bangalore and Rest of Karnataka Branches
Number of Positions	Multiple
Reporting Relationships	Sales Manager
Position Grade	Assistant Manager
Salary	2.2 Lacs + incentives

Eligibility:

- All UG – 2019 passing out with good communication skill.
- Hardcore sales mentality. Primary motivation from achievement of targets. A hunter by orientation.
- Should be well groomed and presentable with ambassadorship qualities.

Job Role:

- To source customers for Current Account, Savings Account Products of the bank. Customers to be sourced from individuals, small businesses, trusts, associations, societies, corporates.
- Revenue Generation, Customer Acquisition, Customer Retention, Cost Efficiency Through Process

Mandatory document required at the time of interview:

- Two copy of updated & printed CV
- Two copies of their latest passport size photograph
- Photocopies of the address proof and Photo Id
- Original Certificates & Mark sheets along with photocopies.
- College ID Card.

Interview Rounds:

- Pre-Placement Talk
- Written Test
- Group Discussion
- Personal Interview

All the registered students should report at **Annex - II**, Ravenshaw Convention Centre on **16th February 2019** at **10:15 am** with above preparatory.

Biswanjan Singh
7/2/19

Placement Co-ordinator
Raveshaw University,
Cuttack

Memo No 486 Dt 07-02-19

Copy to All Notice Board/ All Hostel Notice Board/ All Heads & Course Co-ordinator & Placement Advisors. / Director Placement / Coordinator Career Counselling Cell / Office of the Registrar / DSW/COF/CCD Office/ Webmaster / OS / OIC system with a request to upload in the University Website/ Steno to Vice Chancellor for information.

Biswanjan Singh
7-2-19

Placement Co-ordinator
Raveshaw University,
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